

# EXPORT LETTERS OF CREDIT



Held at the Hull Chamber Training Office  
34-38 Beverley Road, Hull, HU3 1YE.

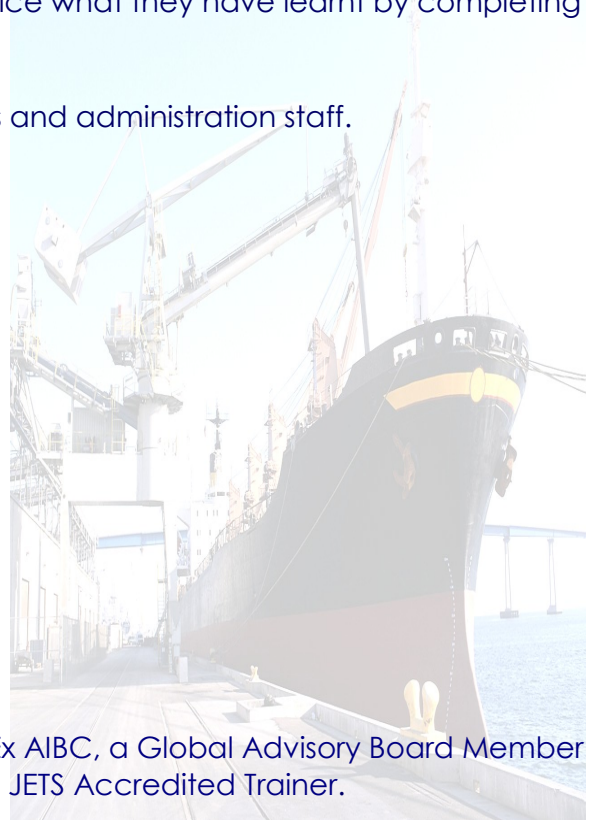
**Thursday 8th September 2011**  
**9.15am - 4.00pm**

## THE COURSE

This course is a must for anyone in the export team who processes letters of credit. The course explains the process in great detail by showing examples and providing the delegates the opportunity of putting into practice what they have learnt by completing practical exercises.

This course is suitable for export sales managers and administration staff.

- The contract, Incoterms
- Bill of Lading
- Terms of payment
- Role of Company, Bank and Customer
- Terms of doc credit
- UCP 600
- Preparing documents
- Basic errors
- Collating documents
- Discrepancies
- Resolving discrepancies
- Documentation Completion



## THE PRESENTER

The course will be presented by Mike Strawson MIEA AIBC, a Global Advisory Board Member of The International Import-Export Institute, USA. JETS Accredited Trainer.

## FEES

The fee, which includes lunch, refreshments and course notes will be:-

Chamber members: £140.00 plus VAT

Non Chamber members: £180.00 plus VAT

CTHL Students: £70.00 plus VAT



**For further details on other courses, please contact: Carol Gill on 01482 611896**  
**or email [c.gill@chambertraining.com](mailto:c.gill@chambertraining.com)**